

## Message Text

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60

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/SAD/RVIGNEAULT/GS

APPROVED BY EB/OCA/REP/EMCKEON

COM/SAD/JEMURRIN

COM/AFR/TFIEDLER

COM/EM/GCLAUSEN

COM/EMD/TTHOMAS

COM/ED/JADAMS- AF/W/RAMCGUIRE

COM/BUDGET/CDUNBAR

COM/SUPSERV/CECHAPMAN

EB/OCA/BR/IAWILLIAMSON

----- 092161

R 072203Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY ACCRA

UNCLAS STATE 051643

E.O. 11652: NA

TAGS: BEXP, GH

SUBJECT: COMMERCIAL PRESENCE FAIR (CPF) ACCRA

--- FEB. 1-16, 1976

REF: A-9254 NOV. 8, 1973, A-6674 AUG. 22, 1974

--- STATE 279299, 159436, 245008

1. COMMERCE FUNDING AVAILABLE FOR ACCRA INTERNATIONAL FAIR DOLLARS 30,000 OF WHICH DOLLARS 5,000 WILL REMAIN IN WASHINGTON TO DEFRAY TRAVEL AND PER DIEM EXPENSES OF EXHIBITION MANAGER. IN ADDITION TO 25,000 DOLLAR THAT WILL BE AUTHORIZED FROM COMMERCE FOR ACCRA CPF, INITIAL ESTIMATES INDICATE THAT POST MUST GENERATE AT LEAST 37,500 DOLLAR IN EXHIBITOR CONTRIBUTIONS. THIS FIGURE IS BASED ON 2,500 DOLLAR PER 3X4 METER BOOTH TIMES 15 EXHIBITORS.

2. POST REQUESTED TO FORWARD TO COMMERCIAL PRESENCE FAIRS,  
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SPECIAL ACTIVITIES DIV., ROOM 6051, OFFICE OF INTERNATIONAL-

AL MARKETING/DIBA U.S. DEPARTMENT OF COMMERCE ATTN.  
BOB VIGNEAULT THE FOLLOWING:

MAP OF FAIR GROUND, PROPOSED U.S. LOCATION, FAIR REGULA-  
TIONS, COST PER SQ. METER OF INDOOR AND OUTDOOR SPACE.

(COST SHOULD BE FOR NET SPACE, AISLES ARE NOT NORMALLY  
COUNTED AS PART OF RENTED SPACE), PHOTOGRAPHS OF US  
LOCATION AND FAIRGROUND WHERE APPROPRIATE, NAMES OF  
QUALIFIED CONSTRUCTION CONTRACTORS IN ACCRA CAPABLE OF  
BUILDING AND ERECTING AN EXHIBIT SYSTEM. POST ALSO  
REQUESTED TO ADVISE COMMERCE IF 37,500 DOLLAR EXHIBITOR  
CONTRIBUTION FIGURE IS ATTAINABLE.

3. COMMERCE WILL SEND ADVANCE OFFICER WITH EXHIBITION  
EXPERIENCE TO ACCRA TO MEET WITH POST, POTENTIAL EXHI-  
BITORS AND CONTRACTORS TO DISCUSS VARIOUS ASPECTS OF

STAGING A COMMERCIAL PRESENCE FAIR. PRESENT PLANS CALL  
FOR VIGNEAULT TO ARRIVE ACCRA LAST WEEK IN JULY AFTER  
COMPLETING HIS ASSIGNMENT AS EXHIBITION DIRECTOR FOR  
AMERICAN PAVILION AT KINSHASA INTERNATIONAL FAIR.  
JUNE 21-JULY 6, 1975.

4. POST MAY NOT OBLIGATE FUNDS UNTIL BUDGET AUTHORIZA-  
TION IS RECEIVED FROM COMMERCE.

5. THIS COMMERCIAL PRESENCE FAIR IS IN ADDITION TO OUR  
FY 76 TRADE PROMOTION PROGRAM REFERENCED IN STATES  
048501. INGERSOLL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Drafter:** SAD/RVIGNEAULT/GS  
**Enclosure:** n/a  
**Executive Order:** N/A  
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**Review Transfer Date:**  
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**Status:** NATIVE  
**Subject:** COMMERCIAL PRESENCE FAIR (CPF) ACCRA --- FEB. 1-16, 1976  
**TAGS:** BEXP, GH  
**To:** ACCRA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006